Performitiv is modern, learning measurement software. We optimize impact and improve performance of sales training programs. Data collection is simple. Outputs focus less on reports and more on actions to create positive impact to people, programs and results.

Benefits & Value
Do you manage sales training programs? Are your program managers consistently charged with generating impact and value? Regardless of industry, Performitiv’s Sales Training Solution will help you measure impact and improve performance of your sales training programs.

With Performitiv’s Sales Training Solution your team will:
• Identify opportunities to improve quality of design and delivery.
• Understand the events that trigger the most knowledge gain.
• Highlight program elements that create the greatest job impact.
• Showcase areas that resulted in the largest business alignment.

Using Performitiv, you’ll measure sales training impact. The system collects evaluation data and gathers operational metrics to showcase value creation and identify performance improvement opportunities.

Product
Performitiv is a contemporary, cost-effective learning measurement platform. We leverage credible methodologies like NPS and modern technologies like APIs and AI to drive creative insights.

Start by rolling out our Assessment functionality, which makes it very easy to gather and report on impact ratings and overall performance.

Next, roll out our KPI functionality, which streamlines and automates the gathering and reporting of business outcome data.

When action is needed, use our Workflow functionality to collaborate with your team and your stakeholders in a visible, accountable way.

Reporting is actionable. Analysis is embedded to engage and empower users with creative insights to demonstrate value and improve performance.

Getting Started
It is easy to get started. Let’s have a conversation about your sales training programs and how we can begin to measure their impact and improve their performance.

The ROI is strong relative to the strategic, visible and costly nature of sales training programs that are managed within the system.

We invite you to schedule a demonstration of our system. We are confident that you will be impressed. And because our solution is often implemented in support of a variety of program offerings, we offer innovative and affordable licensing options.

See how our solution eliminates dated perceptions of what’s possible. It delivers against a more dynamic and demanding set of learning impact expectations and in the process, creates extraordinary value.
Sales Training
Optimize Impact & Improve Performance

Data collection is clean, simple and concise. Respondents are engaged and data is meaningful.

Summary reporting is easy to analyze and practitioners can quickly glean improvement insights.

<table>
<thead>
<tr>
<th>Question</th>
<th>Category</th>
<th>NPS</th>
<th>Avg.</th>
<th>% Top 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overall Assessment</td>
<td>Overall experience</td>
<td>40</td>
<td>7.64</td>
<td>64</td>
</tr>
<tr>
<td>How likely is it that you would recommend this event to a friend or colleague?</td>
<td>Instructor</td>
<td>15</td>
<td>7.60</td>
<td>65</td>
</tr>
<tr>
<td>How do you rate the performance of the instructor?</td>
<td>Environment</td>
<td>22</td>
<td>7.63</td>
<td>36</td>
</tr>
<tr>
<td>How do you rate the adequacy of the environment?</td>
<td>Content</td>
<td>11</td>
<td>7.67</td>
<td>31</td>
</tr>
<tr>
<td>How do you rate the quality of the content?</td>
<td>Knowledge Gain</td>
<td>30</td>
<td>7.00</td>
<td>00</td>
</tr>
<tr>
<td>How much new knowledge and skills did you gain?</td>
<td>Job Impact</td>
<td>75</td>
<td>8.75</td>
<td>75</td>
</tr>
<tr>
<td>How much impact will this have on your job?</td>
<td>Business Results</td>
<td>50</td>
<td>8.00</td>
<td>75</td>
</tr>
<tr>
<td>How much will this event contribute to business results?</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Artificial Intelligence algorithms alert you to critical insights in the data for easier action and prioritization.

Below Goal
Acme Co

Performitiv has found KPIs below goal in consecutive periods. Review data and any existing action plans to determine next steps.

1 Total Indicators 75 Delivery Performance (%)

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